

PulsePipeline

Your Pulse Connection OCT. 2, 2026
CELEBRATING OVER 25 YEARS OF PULSE NEWS REPORTING

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Although a few chickpeas have yet to be harvested, cool season pulses are mostly in the bin. Now, dry bean harvest is underway! Northharvest wants your dry bean harvest images for its Instagram page. If you have the time, take a few pics and add to their gallery. Follow Northharvest on Instagram: @northharvest



2025 PLC RATES FINAL FOR DRY PEAS & LENTILS PAYMENTS EXPECTED TO BEGIN AFTER OCT. 1; CHICKPEA RATES REMAIN PROJECTED

The Pulse Pipeline dedicated two issues in late August to PLC data published by USDA and examined how PLC payment estimates could affect your operation. We even provided a calculator (still viable, by the way) that allows producers to enter their own PLC payment yield and base acres to see what their PLC payment could look like.

Again, this was based on estimates. But what was only an estimate a month ago is now final, for two major pulse crops, that is.

Payments expected to begin after Oct. 1; chickpea rates remain projected

USDA has finalized the 2025 Price Loss Coverage (PLC) payment rates for dry peas and lentils, providing growers with a firm

number as Farm Service Agency payments are set to begin after Oct. 1.

Dry beans are not currently a covered commodity under PLC and are not eligible for these payments. USA Pulses supports efforts to add dry beans as a Title I crop with access to farm program safety-net programs, including ARC/PLC.

The final PLC payment rate for dry peas is 2 cents per pound, or \$2 per hundredweight, while the final rate for lentils is 3.87 cents per pound, or \$3.87 per hundredweight. Payment rates for large and small chickpeas remain projected as USDA completes the Marketing Year Average (MYA) price calculations.

The final dry pea and lentil rates confirm the estimates USA Pulses shared with growers in August, when the Pulse Pipeline examined changes to the federal farm safety net and provided a calculator growers could use to estimate potential payments on their farms.

For the 2025 crop year, growers will automatically receive the higher calculated payment under PLC or Agriculture Risk Coverage-County Option (ARC-CO), regardless of which program they previously elected.

DRY PEA & LENTIL RATES ARE FINAL

USDA has finalized the 2025/26 MYA price for dry peas at 11.1 cents per pound. With an effective reference price of 13.1 cents

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PLC PEA & LENTIL FINAL PRICES CONT.

2025 PLC PAYMENT RATES FOR U.S. PULSE CROPS

CROP	2025/26 MYA PRICE (cents/lb)	EFFECTIVE REFERENCE PRICE (cents/lb)	PLC PAYMENT RATE (cents/lb)	PLC PAYMENT RATE (\$/cwt)	STATUS
Dry peas	11.1	13.1	2.00	\$2.00	✓ Final
Lentils	22.0	25.87	3.87	\$3.87	✓ Final
Chickpeas (Large)	25.4	27.98	2.58	\$2.58	🔄 Projected
Chickpeas (Small)	16.4	25.29	8.89	\$8.89	🔄 Projected

- MYA = Marketing Year Average price, as calculated by USDA.
- Effective reference price for pulse crops reflects a 19% increase in statutory reference prices and an 88% reference-price escalator, capped at 115% of the statutory reference price.
- Chickpea payment rates are projected and could change as USDA finalizes the applicable MYA prices.



ESTIMATE YOUR PAYMENT

Use the USA Pulses PLC Payment Calculator to see what a PLC payment could look like on your farm.

per pound, that results in a final PLC payment rate of 2 cents per pound, or \$2 per cwt.

For lentils, USDA finalized the 2025/26 MYA price at 22 cents per pound. The effective reference price is 25.87 cents per pound, resulting in a final PLC payment rate of 3.87 cents per pound, or \$3.87 per cwt.

CHICKPEA RATES STILL PROJECTED

The picture is not yet final for chickpeas.

The current projected MYA price for large chickpeas is 25.4 cents per pound against an effective reference price of 27.98 cents. That would produce a projected PLC payment rate of 2.58 cents per pound, or \$2.58 per cwt.

For small chickpeas, the projected MYA price is 16.4 cents per pound against an effective reference price of 25.29 cents. That currently produces a projected PLC payment rate of 8.89 cents per pound, or \$8.89 per cwt.

Those chickpea figures should continue to be treated as estimates until USDA finalizes the applicable MYA prices.

WHAT DOES THAT MEAN FOR YOUR FARM?

As outlined in the Aug. 28 Pulse Pipeline, PLC payments are calculated using a farm's established PLC payment yield and 85% of its enrolled base acres, not actual 2025 planted acres or harvested yield.

PLC Payment Rate × Farm PLC Payment Yield = PLC Payment per Acre

PLC Payment per Acre × 85% of Base Acres = Estimated Total PLC Payment

USE THE USA PULSES PLC CALCULATOR

With the 2025 PLC payment rates now final for dry peas and lentils, growers can use the USA Pulses PLC Payment Calculator to estimate what a PLC payment could look like on their farm.

The calculator, first released in August, allows growers to enter

their established PLC payment yield and base acres to estimate a potential payment. The dry pea and lentil rates included in the calculator are unchanged from the estimates used when it was released and are now final.

Growers should keep in mind that the PLC payment rates for large and small chickpeas remain projected and could change as USDA updates and eventually finalizes the applicable Marketing Year Average prices.



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Montana Pulse Pantry Giveaway

Sign up for the Montana Pulse Checkoff Newsletter by November 2nd for a chance to win a Montana-made cooler filled with pulse products.

It's an easy way to stay informed about Montana's pulse industry, checkoff-funded work, research, markets and opportunities that matter to producers. Sign up below and get your name in the drawing!



The Montana Pulse Crop Committee is inviting growers and industry members to sign up for the Montana Pulse Checkoff Newsletter for updates on pulse crop research, market development, producer education, checkoff-funded projects, events and other industry news.

And there's an added incentive to sign up now.

Anyone who subscribes by Nov. 2 will be entered for a chance to win the Montana Pulse Pantry Giveaway, featuring a Montana-made Lone Mountain cooler filled with products featuring Montana-grown lentils, chickpeas and dry peas.

Sign up for the Montana Pulse Checkoff Newsletter and enter the Pulse Pantry Giveaway:

newsletter.mtpulsecrops.org



EPA OFFERS ALERTS FOR PESTICIDE USE CHANGES



Pesticide Update

EPA's Office of Chemical Safety and Pollution Prevention

EPA Launches New Email Subscription Feature to Help Pesticide Users with Endangered Species Act Requirements

Pesticide users have a new way to keep up with changing Endangered Species Act requirements that could affect pesticide applications.

EPA has launched an email subscription service for its Bulletins Live! Two system, which provides

location-specific pesticide use requirements associated with threatened and endangered species. Because EPA can add or revise Pesticide Use Limitation Areas (PULAs), restrictions that do not apply to a product or location today could apply in the future.

Subscribers will receive email alerts when EPA makes major updates to Bulletins Live! Two, creates new PULAs or changes existing PULAs.

For pulse growers and applicators, signing up provides a simple way to stay informed about changes that could affect pesticide use in their area.

<https://www.epa.gov/pesticides>



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USA PULSES PRESSES FOR CHINA TRADE TALKS

CHINA Tariff Comparison for U.S. Pulses U.S., Canada and Argentina (in percent)				
Tariff Table – Current Rates (updated March 1, 2026)				
	Dry Peas 07131090	Lentils 07134090	Chickpeas 07132090	Dry Beans 07133390
USA	15%	17%	17% No Access	17.5%
Canada	5%	7% No Access	7% No Access	7.5%
Argentina	5%	7% No Access	7% No Access	7.5% No Access
Tariff Table – With Additional 10% Tariff (in percent)				
	Dry Peas 07131090	Lentils 07134090	Chickpeas 07132090	Dry Beans 07133390
USA	42.5%	44.5%	44.5% No Access	47.5%
Canada	5%	7% No Access	7% No Access	7.5%
Argentina	5%	7% No Access	7% No Access	7.5% No Access

* Tariffs shown in the tables above are without waiver approval and the additional 10% tariff added on March 4, 2025. From March 1, 2026 through the end of 2026, the import tariffs on Canadian dry green and yellow peas are back to 5% as a result of the trade deal signed between Canada and China.

As U.S. trade discussions with China continue, USA Pulses is asking federal trade officials to make sure dry peas, lentils, chickpeas and dry beans are part of the conversation.

In a Sept. 22 letter to U.S. Trade Representative Jamieson Greer, USA Pulses CEO Tim McGreevy urged USTR to highlight the value of U.S. pulses in ongoing discussions regarding Chinese purchases of U.S. agricultural commodities.

The request comes at a challenging time for U.S. pulse producers, with strong production, growing stocks and limited selling opportunities contributing to lower prices.

Since June 2025, lentil prices have fallen 44%, chickpea prices 36% and dry pea prices 9%, according to the letter. For the 2025-26 crop year, lentil and chickpea production reached six-year highs, while dry pea production reached a five-year high.

Those crops are also accumulating in storage. Lentil stocks are up 94%, chickpea stocks are up 40% and dry pea stocks are up 19%. USA Pulses told USTR that the combination of high supplies

and low prices makes increased Chinese purchases particularly timely.

CHINA REMAINS AN IMPORTANT MARKET

China has historically been a meaningful buyer of U.S. pulses. During 2025-26, China purchased \$35.4 million in U.S. dry peas, lentils, chickpeas and dry beans. However, that was down 24% from the previous crop year.

Purchases reached as high as \$62.4 million in 2020-21, while figures from the opening months of 2026-27 show just \$1.4 million in purchases.

USA Pulses said increased purchases could help move product from storage into export channels while supporting farm income and rural economies across major pulse-producing states, including Montana, Idaho, North Dakota, South Dakota, Nebraska and Washington.

TARIFFS AND MARKET ACCESS REMAIN A CHALLENGE

The tariff comparison accompanying USA Pulses' internal review of the China market illustrates another challenge facing U.S. pulse exports.

The table to the left shows substantial differences between tariffs applied to U.S. pulse crops and those applied to competing suppliers such as Canada and Argentina. It also identifies market-access restrictions affecting several pulse categories.

The tariff information also includes an important exception for dry peas: from March 1 through the end of 2026, tariffs on U.S. dry green and yellow peas are listed at 5% as a result of the trade agreement between the United States and China.

TAKING THE CASE DIRECTLY TO USTR

The letter grew out of discussions among USA Pulses staff and its Washington, D.C., representatives about whether current market conditions created an opportunity to make the case for additional Chinese purchases. The initial discussion specifically identified high stocks and low prices as factors that could make additional pulse purchases beneficial.

McGreevy signed and submitted the letter Sept. 22 and indicated that he expected to meet with USTR this week to discuss the issue. Stay tuned for an update in future editions of this newsletter.

Since the letter was sent, USTR announced that the U.S.-China Board of Trade has recommended a new framework covering roughly \$30 billion in non-sensitive goods on each side that could receive more favorable tariff treatment, including U.S. agricultural products. USA Pulses has not received confirmation that pulses are included.



Friday Funny!

Makes one ponder: How does a colorblind farmer decide what tractor to buy?



Facebook has taught me a couple of things. First, there are some incredibly brilliant people in the world. Second, **they** are vastly outnumbered.



USA PULSES CONNECTS WITH SOUTHEAST ASIAN MARKET

USA Pulses joined food and beverage industry representatives from across Southeast Asia and around the world at Food Ingredients Asia Indonesia, held Sept. 16-18 at the Jakarta International Expo in Jakarta.

The three-day event brought together more than 700 exhibitors showcasing food ingredients, technologies and solutions, while providing opportunities for suppliers, manufacturers and other industry representatives to make connections and explore new business opportunities.

USA Pulses' Southeast Asia representatives used the event to support U.S. pulse industry companies interested in expanding their presence in the region. 🌱



USA Pulses representatives and U.S. pulse industry participants at Food Ingredients Asia Indonesia in Jakarta. From left: Jenny Lumain, USA Pulses Southeast Asia representative; Divyesh Patel, Bespoke Group; Tara Qu, Anderson Northwest; Wanda Hazman, USA Pulses Southeast Asia representative; Pornnicha Sathujarun, USA Pulses Southeast Asia representative; and Guillermo Mancebo, PURIS.

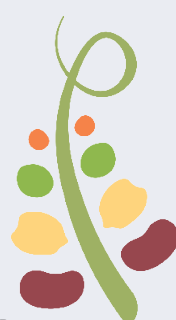
UPCOMING EVENTS

Oct. 12	Columbus Day, Office Closed
Oct. 14	Pulse Foundation Board Mtg.
Oct. 17-20	SIAL Paris
Oct. 20-23	FIGAP 2026, Guadalajara, Mexico

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